SENATE	•	•	•	•	•	•	•	•	•	•	•	•	•	•	No. 2418

HOUSE No.

4434

Substituted by the House, on motion of Mr. Scibak of South Hadley, for a bill with the sametitle

(House, No. 4323). June 27, 2016.

The Commonwealth of Massachusetts

In the One Hundred and Eighty-Ninth General Court (2015-2016)

An Act relative to the judicial enforcement of noncompetition agreements.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

SENATE, Monday, July 11, 2016

The committee on Rules, to whom was referred the House Bill relative to the judicial enforcement of noncompetition agreements (House, No. 4434); reports, recommending that the same ought to pass with an amendment striking out all after the enacting clause and inserting in place thereof the text of Senate document numbered 2418; and by inserting before the enacting clause the following emergency preamble:- "Whereas, The deferred operation of this act would tend to defeat its purpose, which is to further provide for the judicial enforcement of trade secrets and noncompetition agreements, therefore it is hereby declared to be an emergency law, necessary for the immediate preservation of the public convenience."

For the committee,

Mark C. Montigny

The Commonwealth of Massachusetts

In the One Hundred and Eighty-Ninth General Court (2015-2016)

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1	SECTION 1 Sections 42 and 42A of chapter 93 of the General Laws are hereby
2	repealed.
3	SECTION 2. The General Laws are hereby amended by inserting after chapter 93K the
4	following chapter:—:-
5	CHAPTER 93L
6	UNIFORM TRADE SECRETS ACT
7	Section 1. As used in this chapter, the following words, shall have the following
8	meanings unless the context clearly
8	requires otherwise, have the following meanings:
9 m	(1) "". Improper means";, includes, without limitation but is not limited to, theft, bribery, isrepresentation,
10	unreasonable intrusion into private physical or electronic space, or breach or inducement of a
11	breach of a confidential relationship or other duty to limit acquisition, disclosure or use of

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- 12 information; provided, however, that "improper means" shall not include reverse engineering
- 13 from properly accessed materials or information is not.
- 13 improper means;
- 14 (2) "... Misappropriation",
- 15 <u>", (i)</u> an act of acquisition of a trade secret of another by a person
- 15 who knows or who has
- 16 reason to know that the trade secret was acquired by improper means; or

16 (ii) an act of disclosure or of use of a trade secret of another without that person's express 18 SENATE
18 or
17 implied consent by a person who
19 : (A) used improper means to acquire knowledge of the trade
18 secret; or
20 (B) at the time of the actor's disclosure or use, knew or had reason to know that the
2119 actor's knowledge of the trade secret was
22 : [I] derived from or through a person who had utilized
20 improper means to acquire it;
23[II] acquired under circumstances giving rise to a duty to limit its
21 acquisition, disclosure,
24 or use; or
25 [III] derived from or through a person who owed a duty to the
person seeking relief to
26 limit its acquisition, disclosure, or use; or
27—(C) before a material change of
23 the actor's position, knew or had reason to know that it
28 was a trade secret and that the actor's
24 knowledge of it had been acquired by accident, mistake, or
29 through another person's act

- (3) ""Person", a natural person, corporation, business trust, estate, trust, partnership,
- 3127 association, joint venture, government, governmental subdivision or agency, or any other legal or
- 3228 commercial entity.
- (4) "Trade secret"; specified or specifiable information, whether or not fixed in tangible
- 3430 form or embodied in any tangible thing, including, but not limited to, a formula, pattern,
- 3531 compilation, program, device, method, technique, process, business strategy, customer list,
- 3632 invention, or scientific, technical, financial or customer data that
- 37 [i], at the time of the alleged
- 33 misappropriation; [i] provided economic advantage, actual or
- 38 potential, from not being generally
- 34 known to, and not being readily ascertainable by proper
- 39 means by, others who might obtain
- 35 economic advantage from its acquisition, disclosure or use;
- 40 and
- 41 [ii] at the time of the alleged misappropriation was the subject of efforts that
- 36 were
- 42 reasonable under the circumstances, which may include reasonable notice, to protect against
- 37 it
- 43 being acquired, disclosed or used without the consent of the person properly asserting rights
- 4438 therein or such person's predecessor in interest.

- Section 2. (a) Actual or threatened misappropriation may be enjoined upon principles of equity, including, but not limited to, consideration of prior party conduct and circumstances of potential use, upon a showing that information qualifying as a trade secret has been or is threatened to be misappropriated. Upon application to the court, an injunction shall be terminated when the trade secret has ceased to exist, but the injunction may be continued for an additional reasonable period of time in order to eliminate any economic advantage that otherwise
- 5145 would be derived from misappropriation.

<u>46</u>	(b) In exceptional circumstances, an injunction may condition future use upon payment
53 47	of a reasonable royalty for nonot longer than the period of time for which use could have been
<u>5448</u>	prohibited. Exceptional circumstances include, but are not limited to, a material and prejudicia
55 49	change of position prior to acquiring knowledge or reason to know of misappropriation that
56 <u>50</u>	renders a prohibitive injunction inequitable.

57<u>51</u> (c) In appropriate circumstances, affirmative acts to protect a trade secret may be compelled by court order.

Section 3. (a) Except to the extent that a material and prejudicial change of position prior to acquiring knowledge or reason to know of misappropriation renders a monetary recovery inequitable, a complainant is entitled to recover damages for misappropriation of information qualifying as a trade secret. Damages can include both the actual loss caused by misappropriation and the unjust enrichment caused by misappropriation that is not taken into account in computing actual loss. In lieu of damages measured by any other methods, the damages caused by misappropriation may be measured by the imposition of liability for a reasonable royalty for a misappropriator's unauthorized disclosure or use of a trade secret.

- (b) If willful and malicious misappropriation exists, the court may award exemplary
- 6862 damages in an amount not exceeding twice anythe amount of an award made under subsection (a).
- Section 4. The court may award reasonable <u>attorney's attorneys'</u> fees and costs to the prevailing
- 7064 party if: (i) a claim of misappropriation is made or defended in bad faith; (ii) a motion to enter or
- 7165 to terminate an injunction is made or resisted in bad faith; or (iii) willful and malicious
- 7266 misappropriation exists. In considering such an award of reasonable attorneys' fees, the court may
- 67 take into account the

- 73 claimant's specification of trade secrets and the proof that such the alleged trade
- 68 secrets were
- 74 misappropriated.
- Section 5. (a) In an action under this chapter, a court shall preserve the secrecy of an alleged trade secret by reasonable means, which may include granting protective orders in
- 7771 connection with discovery proceedings, holding in-camera hearings, sealing the records of the
- 7872 action, and ordering any person involved in the litigation not to disclose an alleged trade secret
- 7973 without prior court approval.
- 8074 (b) In an action under this chapter, in alleging trade secrets misappropriation a party must shall
- 8175 state with reasonable particularity the circumstances thereof, including the nature of the trade
- 8276 secrets and the basis for their protection. Before commencing discovery relating to an alleged
- 8377 trade secret, the party alleging misappropriation shall identify the trade secret with sufficient
- 8478 particularity under the circumstances of the case to allow the court to determine the appropriate
- 8579 parameters of discovery and to enable reasonably other parties to prepare their defense.
- Section 6. An action for misappropriation must shall be brought within 3 years after the
- 8781 misappropriation is discovered or, by the exercise of reasonable diligence should have been

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- 82 discovered. For the purposes of this chapter, a continuing disclosure or use constitutes a single8983 claim.
- 9084 Section 7. (a) Except as provided in subsection (b), this chapter shall supersede any 9185 conflicting laws of the Commonwealth providing civil remedies for the misappropriation of a 92 trade secret.
- 9386 (b) This chapter doesshall not affect:

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94 (1) contractual remedies, provided that, to the extent
 87 such remedies are based on an
 95 interest in the economic advantage of information claimed to be
 88 confidential, such
 96 that confidentiality shall be determined according to the definition of trade secret in
 89 subsection \frac{1}{4}
 97—) of section 1, where the terms and circumstances of the underlying contract shall be
 90 considered in such
 98 determination;
 99 (2) remedies based on submissions to governmental units;
 <del>100</del>–(3)
 91 other civil remedies to the extent that they those remedies are not based upon misappropriation of a
10192 trade secret; or
 102 (4) criminal remedies, whether or not based upon misappropriation of a trade secret.
 <del>103</del>93 secret.
 94
             Section 8. This chapter shall be applied and construed to effectuate its general purpose to
 10495 make uniform the law with respect to the subject of this chapter among States enacting
 it.
             Section 9. This chapter shall be known and may be cited as the Uniform Trade Secrets
 <del>105</del>96
 <del>106</del>97 Act.
<del>107</del>98
             SECTION 3. Chapter 149 of the General Laws, as appearing in the 2014 Official Edition,
 108 is hereby amended by inserting after
                                                   1206ff 22
 99 section 24K the following section:-
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109100 Section 24L. Massachusetts Noncompetition Agreement Act

(a) As used in this section, the following words shall have the following meanings:

101 meanings unless the context clearly requires otherwise:

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"Business entity": any person or group of personspeople performing or engaging in anyan activity,

112103 enterprise, profession, or occupation for gain, benefit, advantage, or livelihood, whether for

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<del>113</del> -profit
or not--for--profit, including, but not limited to, corporations, limited liability companies,
114 limited
105 partnerships, or limited liability partnerships.
<del>115</del>106
             "Employee":", an individual who is considered an employee under section 148B-of this
116 chapter; provided, however, that the term "employee", as used in this chapter, shall also include
117 independent contractors under section 148B.
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<del>119</del>107
             "Forfeiture agreement";", an agreement that imposes adverse financial consequences on a
         former employee as a result of the termination of an employment relationship, regardless of
<del>120</del>108
121109 whether the employee engages in competitive activities following eessation termination of the
employment
122110 relationship. Forfeiture; provided, however, that "forfeiture agreements" do not include
forfeiture for
111 competition agreements.
<del>123</del>112
             "Forfeiture for competition agreement"; an agreement that by its terms or through the
124113 manner in which it is enforced imposes adverse financial consequences on a former employee
as
125114 a result of the termination of an employment relationship if the employee engages in
competitive
126115 activities.
<del>127</del>116
             "Garden leave clause"; a provision within a noncompetition agreement by which an
128117 employer agrees to pay the employee during the restricted period, provided that such
provision..
129 shall become effective upon termination of employment unless the restriction upon post-
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1506ff 22

118 130 employment activities are waived by the employer or ineffective under subsection (c) (iii).

"Noncompetition agreement :: an agreement between an employer and an employee, or 131 132 otherwise 119 arising out of an existing or anticipated employment relationship, under which the 133 employee or

120 expected employee agrees that he or she will not to engage in certain specified

- 134 activities competitive with his or her the
- 121 employee's employer after the employment relationship has ended-; provided, however, that
- 135 Noncompetition 122 "noncompetition agreements" shall include forfeiture for competition agreements, but doshall not
- <u>123</u> include: (i)
- 136 covenants not to solicit or hire employees of the employer; (ii) covenants not to

- 124 solicit or transact
- 137 business with customers, clients, or vendors of the employer; (iii) noncompetition agreements
- 138 125 noncompetition agreements made in connection with the sale of a business entity or substantially
- 126 all of the operating assets of
- 139 a business entity or partnership, or otherwise disposing of the
- 127 ownership interest of a business
- 140 entity or partnership (, or division or subsidiary thereof), when the
- 128 party restricted by the
- 141 noncompetition agreement is a significant owner of, or member or partner
- 129 in, the business entity
- 142 who will receive significant consideration or benefit from the sale or
- 130 disposal of the business entity; (iv)
- 143 noncompetition agreements outside of an employment
- 131 relationship; (v) forfeiture agreements;
- 144 (vi) nondisclosure or confidentiality agreements; (vii)
- invention assignment agreements; (viii)
- 145 garden leave clauses; (ix) noncompetition agreements
- 133 made in connection with the eessation termination of
- 146 or separation from employment if the employee is
- 134 expressly given seven business days to rescind
- $\frac{147}{1}$ acceptance; or (x) agreements by which an employee
- agrees to not reapply for employment to
- 148 the same employer after termination of the employee.

149136 "Restricted period":, the period of time after the date of cessation termination of employment during 150137 which an employee is restricted from engaging in activities competitive with the employee's 138 former employer by a noncompetition agreement from engaging in activities. 139151 competitive with his or her employer. 152 (b) (1) To be valid and enforceable, a noncompetition agreement must shall meet the-minimum 153140 requirements of subsections (i) through (viii) hereofthis subsection. 154 (i) If the noncompetition agreement is entered into in connection with the 142 commencement of employment, 155 it must shall be in writing and signed by both the employer and employee and expressly state that the 143

- 156 and shall expressly state that the employee has the right to consult with counsel prior to signing.
- 144 The agreement mustshall be provided
- 157 to the employee by the earlier of a formal offer of employment
- 145 or 10 business days before the
- 158 commencement of the employee's employment.
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                     (3) If the noncompetition agreement is entered into after commencement of
 147 employment, but not in
 160 connection with thea separation from employment, it must shall be supported by
 148 fair and reasonable
 161 consideration independent from the continuation of employment, and notice of the agreement
 162 must 149 of the noncompetition agreement shall be provided at least 10 business days before the
 150 agreement is to be effective. Moreover, the
 163 The noncompetition agreement must shall be in writing and signed by both the employer and
 employee and expressly state
 164–151 the employer and employee and expressly state that the employee has the right to consult
 with
 152 counsel prior to signing.
                    (4) To remain valid and enforceable, the employer shall review a
 noncompetition
 agreement with the employee not less than once every 5 years.
                     (5) The noncompetition agreement shall not be broader than necessary to protect
 155<del>must be no</del>
 <del>one</del>1
 156 or more of the
 166 following legitimate business interests of the employer: (Ai) the employer's trade
 157 secrets, as that
 167 term is defined in section 1 of chapter 93L; (Bii) the employer's confidential information that
 168 otherwise 158 would not otherwise qualify as a trade secret; or (Ciii) the employer's goodwill.
 A noncompetition
 169159 agreement may be presumed necessary where thea legitimate business interest cannot be
 adequately
170 adequately 160 protected through an alternative restrictive covenant, including, but not limited to,
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161 solicitation agreement-or, a non-disclosure agreement or a confidentiality agreement.

- 172 (iv) In no event may the stated 162 (6) The restricted period exceed 12shall not be more than 3 months from the date of
- 173 cessation163 termination of employment, unless the employee has breached his or hera fiduciary duty to the employer
- 174 employer 164 or the employee has unlawfully taken, physically or electronically, property belonging to the
- 175 to the 165 employer, in which case the duration may shall not exceed be more than 2 years from the date of essation oftermination
- 176 166 of employment.

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(v) The noncompetition agreement must shall be reasonable in geographic
 reach in
 168 relation to the interests
 178 protected. A geographic reach that is limited to only the geographic areas in
 169 which the employee,
 179 during any time within the last 2 years of employment, provided services or had a material
 180 presence or influence is presumptively reasonable.during the last 2
 170 years of employment is presumptively reasonable.
                     (vi) The noncompetition agreement must shall be reasonable in the scope of
 proscribed
 172 activities in relation to
 182 the interests protected. A restriction on activities that protects a legitimate business interest and
 183 173 business interest and is limited to only the specific types of services provided by the
 employee at any time during the
 184–174 the last 2 years of employment is presumptively reasonable.
                     (vii) The 175 (9) Not later than 10 days after the termination of an employment
 relationship, the
 176 employer shall notify the employee in writing of the employer's intent to enforce the
 177 noncompetition agreement shall be supported by a garden leave clause or other
 186 mutually-agreed upon consideration between. If the employer and the employee, provided
 that fails to provide such
notice.
 187 consideration is specified in the noncompetition agreement. To constitute a garden leave clause
 188 within the meaning of this section, the agreement must (i) provide for the payment, consistent
 189 with the requirements for the payment of wages under section 148 of chapter 149 of the general
178 agreement shall be void. This paragraph shall
 190 laws, on a pro-rata basis during the entirety of the restricted period, of at least 50 percent of the
 191 employee's highest annualized base salary p22366/202e employer within the 2 years preceding the
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192 employee's termination; and (ii) except in the event of a breach by the employee, not permit an

apply

- 193 employer to unilaterally discontinue or otherwise fail or refuse to make the payments; provided,
- 194—however, if the restricted periodemployee has been increased beyond 12 months as a result of the breached
- 195 employee's breach of a fiduciary
- 179 duty to the employer or the employee has unlawfully taken,
- 196 physically or electronically, property
- 180 belonging to the employer, the employer shall not be.
- 181 (10) The noncompetition agreement shall be supported by a garden leave clause 182 or other mutually-agreed upon consideration between the employer and the employee which
- 183 shall be equal to or greater than 100 per cent of the employee's highest annualized earnings paid
- 184 by the employer within the 2 years preceding the employee's termination and is negotiated
- 185 during the 30-day period immediately following the termination of employment. If the
- 186 employer and employee fail to reach an agreement for other consideration within that 30-day
- 187 period, the garden leave clause shall become effective. To constitute a garden leave clause under
- 188 this section, the noncompetition agreement shall: (i) provide for the payment, consistent with the

- 189 requirements for the payment of wages, under section 148, of 100 per cent of the employee's
- <u>highest annualized earnings paid by the employer within the 2 years preceding the employee's</u>
- 191 termination; and (ii) not permit an employer to unilaterally discontinue or otherwise fail or refuse
- 192 to make the payments except in the event of a breach by the employee; provided, however, if the
- 193 restricted period has been increased beyond 3 months as a result of the employee's breach of a
- 194 fiduciary duty to the employer or the employee has unlawfully taken, physically or
- 195 electronically, property belonging to the employer, the employer shall not be required to provide
- <u>196</u> payments to the employee during the extension of the restricted period.
- (viii197(11) The agreement must shall be eonsonant consistent with public policy.

- (c) A noncompetition agreement shall not be enforceable against the following types of
- 200199 workers: (i) an employee who is classified as nonexempt under the Fair Labor Standards Act, 29
- 201200 U.S.C. 201-219;201et. seq.; (ii) undergraduate or graduate students that partake in an internship or
- 201 otherwise
- 202 enter into a short-term employment relationship with an employer, whether paid or
- 202 unpaid, while
- 203 enrolled in a full-time or part-time undergraduate or graduate educational
- 203 institution; (iii)
- 204 employees that have been terminated without cause or laid off; or (iv) employees
- <u>age</u> not more than 18 or years of age; (v) an employee whose average weekly earnings, calculated by
- 205 dividing the employee's earnings during the period of 12 calendar months immediately
- <u>206</u> <u>younger.</u> <u>preceding the date of termination of employment by 52, or such number of weeks that the such tha</u>
- 207 employee was actually paid during that 52 week period, are less than 2 times the average weekly
- 208 wage in the commonwealth as determined pursuant to subsection (a) of section 29 of chapter
- 209 151A; or (vi) independent contractors under section 148B.

210 (d) This section does shall not render void or unenforceable the remainder of the contract or 206 agreement containing the 211 unenforceable noncompetition agreement, nor does void or unenforceable and it shall not preclude the 207212 imposition of a noncompetition restriction by a court, whether through preliminary or permanent 208213 injunctive relief or otherwise, as a remedy for a breach of another agreement or a statutory or 209214 common law duty. (d215 (e) A court may, in its discretion, shall not reform or otherwise revise a noncompetition agreement $\frac{211}{}$ so as to 216 render it valid and enforceable to the extent necessary to protect the applicable legitimate 212217 business interests. A court shall not invoke the doctrine of inevitable disclosure to extend an 218 expired noncompetition agreement or otherwise render enforceable a noncompetition agreement 219 that fails to satisfy the requirements of paragraphs (2) to (11), inclusive, of subsection (c). 220 (f) A contractual provision that penalizes an employee for defending against or 221 challenging the validity or enforceability of the noncompetition agreement is void. The 222 substantive, procedural and remedial rights provided to the employee in this section shall not be <u>223</u> 213 (e) No subject to advance waiver. (g) A choice of law provision that would have the effect of avoiding the requirements of 214225 this section willshall not be enforceable if the employee is, a resident of or employed in the 226 commonwealth at the time of the termination of employment and has been for at least 30 days 227 immediately 215 preceding his or her cessation of employment, a resident of or employed in Massachusetts at the

216 time of his or her termination of employment. 276fl 22

- 217 (f228 (h) All civil actions relating to employee noncompetition agreements or subject to this section shall be
- 218 section shall be 229 brought in the county where the employee resides or, if mutually agreed upon by the employer
- <u>230</u> and employee, in Suffolk County. The county; provided, however, that in any such action brought in Suffolk

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231 county, the superior court or the business litigation session of the superior court shall have	t in Suffolk County

220 exclusive jurisdiction of all civil actions relating to employee noncompetition agreements or 221 subject to this section. 232 jurisdiction. 233 222 SECTION 4. Chapter 93L shall not apply to a misappropriation occurring prior to October 1, 2016 or to a continuing misappropriation that began prior to October 1, 2016 and 235 continues after October 1, 2016. 236 SECTION 5. Section 324L of chapter 149 of the General Laws may be referred to as the 237 Massachusetts Noncompetition 223 Agreement Act and shall apply to employee noncompetition 238 agreements entered into on or after October 1, 2016. 224 October 1, 2016. 225 239 SECTION 56. Section 2 of this Act shall take effect on October 1, 2016, and shall not 226 apply to misappropriation occurring prior to the effective date. With respect to a continuing 227 misappropriation that began prior to the effective date, the Act also does not apply to the 228 continuing misappropriation that occurs after the effective date.